

AR32



# Interim Report to Shareholders

*File*

For the six months ended June 30, 1975

GSW LIMITED — GSW LIMITÉE  
A Canadian Company

# To the Shareholders:

GSW LIMITED/LIMITÉE had sales in the first six months of 1975 of \$63,447,000 compared to \$62,715,000 in the same period of 1974. Net income for the period was \$1,880,000 or 45c per share, compared to \$1,568,000 or 37c per share in the first half of 1974.

The market for most major appliance products was down significantly from last year's first half levels. Freezers, however, showed a substantial increase. This has been the first half pattern of demand throughout our divisions; for some of our products the market has been weak, while for others it has been strong.

Control of inventories continued at a satisfactory rate in the second quarter, and considerable reduction has been made from 1974 year-end levels.

The improvement in earnings to date over a year ago has come about through the efforts of our people in adjusting to the economic climate in which their division is operating. Although some signs for improvement in the economy are beginning to emerge, we are not certain as to how these will effect our businesses over the balance of the year because of the current uneven conditions.

On behalf of the Board,

R.A. Stevens,  
President

R.M. Barford,  
Chairman

Executive Offices  
45 St. Clair Avenue West  
Toronto, Ontario, Canada

## GSW LIMITED - GSW LIMITÉE

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### Consolidated Statement of (with comparative figures for 1974)

Sales

Income before the undernoted items

Depreciation

Interest

Income before income taxes

Income taxes

Net income for the period

Earnings per common share

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*NOTE: The foregoing financial statements*

## SIX MONTHS PERIOD ENDED JUNE 30th, 1975

## • INTERIM REPORT

Income (\$000's)

SIX MONTHS ENDED  
JUNE 30th

1975	1974
\$63,447	\$62,715
4,986	4,164
592	554
884	782
1,476	1,336
3,510	2,828
1,630	1,260
\$ 1,880	\$ 1,568
\$ .45	\$ .37

Consolidated Statement of Source and  
Application of Funds (\$000's)  
(with comparative figures for 1974)SIX MONTHS ENDED  
JUNE 30th

	1975	1974
Funds were derived from:		
Operations –		
Net earnings for the period	\$1,880	\$1,568
Depreciation	592	554
	<u>2,472</u>	<u>2,122</u>
Funds were applied to:		
Purchase of fixed assets, net of deferred payments	707	699
Redemption of preferred shares	463	84
Preferred share dividends	39	54
	<u>1,209</u>	<u>837</u>
Increase in working capital	<u>\$1,263</u>	<u>\$1,285</u>

Statements have not been audited.

